

**The UK’s Leading Technical Experts in Standby Power, Uninterruptible Power Supplies and Combined Heat and Power Systems.**

A thriving business, with over 35 years in the standby power and energy efficiency markets, Shenton Group supply, install, hire and maintain critical power systems and associated equipment such as generators, UPS systems, switchgear and CHP (Combined Heat and Power). We have a strong family management structure, and high standards of performance and ethics. We have a mature financial position and trade from multiple locations around the UK, and you would be part of a team of circa 80 staff. We have robust staff development policies, and offer substantial opportunities for stable long term employment.

<b>Job Title:</b>	Sales and Estimating Engineer
<b>Date Written:</b>	5 <sup>th</sup> February 2021
<b>Manager Responsible:</b>	Darren Meek
<b>Location: (HQ/Hub/Home Working/Field)</b>	Nearest office or Home
<b>Start Date:</b>	Asap
<b>Full or Part Time Role:</b>	Full Time
<b>Working Hours:</b>	8-5
<b>Salary:</b>	£30k+
<b>Overtime: (Yes/No)</b>	No
<b>Vehicle/Car Allowance: (Yes/No)</b>	Yes
<b>Other Benefits:</b>	Staying away allowance, Life cover, Connect App, Statutory pension, 25 days holiday increasing through company loyalty program, relevant training, option of private use of vehicle

<p><b>Job Description</b></p> <p>This is both a customer facing and office-based role and will be focused specifically on detailed surveys for small works projects such as generator panel upgrades, fuel tank works, load bank connections points and other mechanical works.</p> <p><b>Key Responsibilities:</b></p> <ul style="list-style-type: none"> <li>- Attending site surveys nationwide, assessing range of products and works required</li> <li>- Handling initial enquiries working with the office based estimating team through the assessment, solution build, proposal, pricing and presentation stages</li> <li>- Customer management including office and site based meetings</li> <li>- Collaborating with Service Sales Team and producing proposals</li> </ul>
--

## Skills Required

- Mechanical & electrical knowledge
- Generator, fuels systems & UPS knowledge
- Practical understanding of how works will be carried out
- Ability to communicate strongly with clients with element of sales focus
- Organised and structured and can use systems
- Self motivated

<b>Manager Approval</b>		<b>Date</b>	
<b>Board Approval</b>		<b>Date</b>	

To apply for this role please email your CV and a covering letter to  
[careers@shentongroup.co.uk](mailto:careers@shentongroup.co.uk)